

## **New LPB Energy Management Contract Will Help Dallas County Community College District Save More Than \$6 Million on Electricity Costs**

DALLAS, TEXAS, March 9, 2009 – LPB Energy Management announced today that a new contract with the Dallas County Community College District potentially will save DCCCD more than \$6 million in energy costs over the next three years. The State of Texas' energy management services contract with LPB enabled both parties to work quickly and collaboratively, securing the lowest possible rates for DCCCD, based on the district's consumption history and future needs. The plan represents approximately 200 million kilowatt-hours (kWh) of electricity.

DCCCD, the largest undergraduate institution in the state of Texas, comprises seven individually accredited institutions — Brookhaven, Cedar Valley, Eastfield, El Centro, Mountain View, North Lake and Richland colleges — plus its "virtual" campus, the Dallas TeleCollege, which provides distance learning courses. Since 1965, DCCCD has served more than 1.5 million students and has added several satellite campuses. Currently, more than 70,000 credit and 25,000 continuing education students are enrolled in classes for the spring 2009 semester.

LPB's Strategic Supply group managed all negotiations on DCCCD's behalf with multiple retail electric providers to obtain the lowest rates and advise the district on contract terms, language and market timing. Throughout the process, LPB worked with district representatives so that they would understand DCCCD's power consumption history, risk tolerance and future growth plans; as a result, LPB created a multiple-year strategic supply solution that meets DCCCD's specific needs.

LPB will also provide post-contract service and support.

DCCCD can track the progress of its program using LPB's Utility Manager™ software application, which provides user-friendly charts, graphs and reports that can specify actual cost and consumption across the district's multiple facilities.

"We are honored to have been entrusted by the Dallas County Community College District to help address their energy needs," said John Fardella, Executive Vice President of Business Development at LPB. "We leveraged our deep market insight, relationships with multiple retail electric providers and mass purchasing power to secure the best deal for this valued client."

"The Dallas County Community College District is focused on providing an accessible, quality education at affordable prices," said Philip Todd, director of purchasing for DCCCD. "Reducing energy costs will help the district achieve those goals."

About LPB Energy Management:

LPB is a full-service energy management firm that helps clients measure, report and reduce energy costs and usage. Utility bill and meter data is centrally captured and then analyzed using LPB's innovative Utility Manager™ software, revealing actionable insight that is at the core of LPB's integrated energy management solution. With offices across the U.S., LPB has helped over 1,000 corporate and government clients reduce energy costs and increase sustainability. LPB has been recognized with ENERGY STAR® Partner of the Year and Sustained Excellence awards, as well as a GSA schedule for Energy Management Program Support. For more information, visit [www.lpbenergy.com](http://www.lpbenergy.com).

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